

Date :30-05-2021

TO WHOM SOEVER IT MAY CONCERN

This is Certify that Ms. N. NANDINI Admission No: 0319065
MBA Student of Dr. LANKAPALLI BULLAYA College for PG Courses
VISAKHAPATNAM DIST has undertaken Project Work on Marketing specialization
on the topic of "BRAND IMPACT ON CUSTOMERS" during The Period 4th Feb
2021 to 4th April 2021.

FOR SRI HARSHA MOTORS PVT LTD

Authorized Signatory



CERTIFICATE

COMPLETION OF INTERNSHIP

TO WHOMSOEVER IT MAY CONCERN

This is to certify that project titled "**CUSTOMER PERCEPTION**" in **MORE RETAIL LTD** is the original work done by **MR.MELETHIL MOHAMMED SHAMEEM** of hall ticket No. **119228802059** of **DR.LANKAPALLI BULLAYYA COLLEGE,VISAKHAPATNAM** submitted in partial fulfillment of the requirements for the award of **MASTER'S OF BUSINESS MANAGEMENT** for the academic year 2019-2021. The duration for his project was from 1st april 2021 to 10th may 2021.

During this course of project work the student has been associated with various departments and activity contributed to experiment the learning process.



MORE RETAIL LIMITED

5th Floor, Skyline Icon, building, Mittal Industrial Estate, Marol, Andheri East, Mumbai, Maharashtra 400059
T:++91 8652905555 E: contactus@morestore.com W: www.morestore.com



BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

CERTIFICATE

This is to Certify that Mr/Ms **A.GOPAL KRISHNA** Reg. Number:
119228802009 studying **MBA** at **Dr LANKAPALLI BULLAYYA**
COLLEGE,VISAKHAPATNAM has successfully completed **project work**
on **"SERVICE QUALITY"** for **8 weeks** with effect from **01/04/2021**

BSNL wishes him/her all the best for a bright future


Asst. General Manager (Training)
BSNL, Visakhapatnam

Date : 01/06/2021
ID:2021MR 300



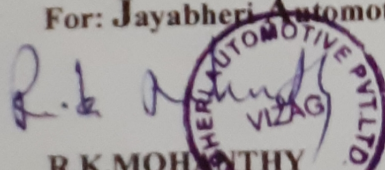
Date: 08/06/2021
Visakhapatnam.

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. P.PRAVEEN SAGAR student bearing Register No: 119228802072 from Dr.LANKAPALLI BULLAYYA COLLEGE, Visakhapatnam, has done project on "CUSTOMER RELATIONSHIP MANAGEMENT" in our organization for the period of 12th APRIL, 2021 to 07th JUNE 2021 he has completed his project successfully following the company strategies and submitted the soft copy to the company.

We wish him all the best for his future.

For: Jayabheri Automotives Pvt Ltd.


R.K. MOHANTHY
HR Manager

JAYABHERI AUTOMOTIVES PRIVATE LIMITED

SHOWROOM:
D. No. 51 - 17 - 2, NH-5, Kranthi Nagar,
Visakhapatnam - 530 013
Ph : 2506000, 2505000

WORK SHOP:
A-9, Industrial Estate, 104 Area
Kancharapalem, Visakhapatnam-530 007
Ph: 2506836, 2506837, 2506838

TRUE VALUE :
MVP Double Road, MVP Colony,
Visakhapatnam- 530 017
Ph: 0891 - 2509000

Vizianagaram : Ph : 08922-255366, 255066, 255377 Narsipatnam : Ph : 08932-226111, 225111 Maruti Driving School Ph : 0891-2503000
CIN : U50200TN2011PTC079011 MAIL US : info@jayabheriauto.com

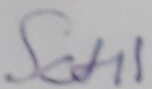
Date: 07/06/2021

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. B.SOMESWARA RAO bearing Register No: 119228802012 who is a bonafide student of Dr.LANKAPALLI BULLAYYA COLLEGE, Visakhapatnam as part of his MBA curriculum. He had successfully completed project report entitled as "CUSTOMER RELATIONSHIP MANAGEMENT" at SPENCER'S in our organization for a period of 45 days (i.e. 20-04-2021 to 05-06-2021).

During this period He was found hard working, sincere, we wish his all the best in his future endeavours.

For Spencer's Retail Limited


Mr. Satish Yadav
Marketing Manager





VAMSHADHARA PAPER MILLS LTD.

REGD. OFFICE & MILLS : MADAPARA, SAMPARKULAM DIST, POST BOX 109 04, DISTRICT 505 01

GRAMS : PAPER, FAX : 91 8932 232139/232226

e-mail : vamsadharasohit@sennar.com, vamsadharas@vsnl.net, vamsadharas@rediffmail.com

VPML/SK/HR/2020-21

DATE 25/01/2021

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. PANCHIREDDY RAVI (Regd.No.119228802074) has completed his project work in practical fulfillment of the award of the course of M.B.A from Dr. Lankapalli Bullayya College, Visakhapatnam from 21.12.2020 to 20.02.2021 on the subject/topic of "Marketing Mix Strategies" in Vamshadhara Paper Mills Limited.

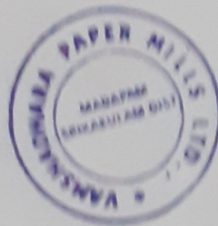
During the period of project work training his character and conduct are found satisfactory.

For VAMSHADHARA PAPER MILLS LIMITED,

B. Vasudevara Rao
24/1/21

B. VASUDEVARA RAO

MANAGER-HR





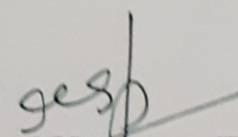
BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

CERTIFICATE

This is to Certify that Mr/Ms D.PURNA SIMHADRI Reg. Number: 119228802027 studying MBA at Dr LANKAPALLI BULLAYYA COLLEGE, VISAKHAPATNAM has successfully completed project work on "CUSTOMER LOYALTY TOWARDS THE BSNL PRODUCTS" for 8 weeks with effect from 01/04/2021

BSNL wishes him/her all the best for a bright future


Asst. General Manager (Training)
BSNL, Visakhapatnam

Date : 01/06/2021

ID:2021MR 301



Date: 27/03/2021

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. JAGILINKI SATEESH, bearing with is a student of BBA from DeLANKAPALLI BULLAYYA COLLEGE, Visakhapatnam has undertaken a study on "A STUDY ON CUSTOMER RELATIONSHIP MANAGEMENT" WITH REFERENCE TO BIG BAZAAR, VISAKHAPATNAM in our organization from 18th JAN 2021 to 20th MARCH 2021 as a part of his course curriculum.

The project undertaken by him has been pretty exhaustive and has served in providing an insight into certain areas. Indeed throughout his Project Training, we found him to be sincere and hardworking.

We wish him all the best in all his future endeavors.

Yours sincerely,
Future Value Retail Ltd.

B.R.K. Srinivasa
B.R.K. Srinivasa
General Manager



Future Value Retail Limited

Regd Off: Knowledge House, Shyam Nagar, Off Jagajyothi-Vidyalakshmi Road, Jagajyothi (East), Madurai-625 005
T: +91 22 30841300 F: +91 22 66442251 www.futuregroup.in

Regional Off: Joseph Chermamannur Memorial Hall, 1st Cross, 1st Stage, Indiranagar, Bangalore-560 028
T: +91 40 41525300 F: +91 40 41525300

Big Bazaar: G.V. Manjeri, Station Road, Visakhapatnam-530005 Tel: 0891-6600300




The Krishna District Milk Producers' Mutually Aided Co-op Union Ltd.,
(Regd No. 2001/355)

TO WHOM SO EVER IT MAY CONCERN
CERTIFICATE

This is to certify that **Mr.BETTIPALLY LEELA RAM NIHIL**,
Regd.No. 119228802071, Student of M.B.A. from Department of
Management Studies, Dr. Lankapalli Bullayya College, Post Graduate
Courses, New Resapuvanipalem, Visakhapatnam-530013 affiliated to
Andhra University, Visakhapatnam has undergone project work in
this organization, KDMPMACU Ltd, titled "**CONSUMER BEHAVIOUR**"
during the period from 07.04.2021 to 22.05.2021.

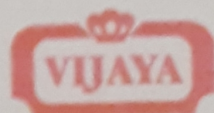
During the above period his conduct and character is found
satisfactory.

Place: Vijayawada
Date: 27.05.2021


PERSONNEL OFFICER
T.K.D.M.P.M.A.C.U.Ltd., Vijayawada



MILK PRODUCTS FACTORY, CHITTINAGAR,
VIJAYAWADA - 520 009 Andhra Pradesh - India.
Ph: 0866 - 2518461 - 67 Fax: 0866 - 2514817 / 2510675 / 2518465
E-mail : kmuvja@gmail.com
TIN : 37060241399 CST No. VJI-02-02-1050/8-2-85






BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

CERTIFICATE

This is to Certify that Mr/Ms **BSAI BHASKAR** Reg. Number: **119228802015** studying MBA at **Dr LANKAPALLI BULLAYYA COLLEGE, VISAKHAPATNAM** has successfully completed project work on **"CUSTOMER RELATIONSHIP MANAGEMENT"** for 8 weeks with effect from **01/04/2021**

BSNL wishes him/her all the best for a bright future


Asst. General Manager (Training)
BSNL, Visakhapatnam

Date : 01/06/2021
ID:2021MR 296






BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

CERTIFICATE

This is to Certify that Mr/Ms **I.TULASI** Reg. Number: **119228802036**
studying **MBA** at **Dr LANKAPALLI BULLAYYA**
COLLEGE,VISAKHAPATNAM has successfully completed **project work**
on **"BSNL PROMOTION SCHEMES"** for **8 weeks** with effect from
01/04/2021

BSNL wishes him/her all the best for a bright future


Asst. General Manager (Training)
BSNL, Visakhapatnam

Date : 01/06/2021
ID:2021MR 299





हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

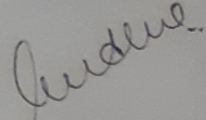
(भारत सरकार का संस्थान) रजिस्टर्ड ऑफिस 17 जमशेदजी टाटा रोड, मुंबई - 400 020
HINDUSTAN PETROLEUM CORPORATION LIMITED
(A GOVERNMENT OF INDIA ENTERPRISE) REGISTERED OFFICE: 17 JAMSHEDJI TATA ROAD, MUMBAI-400 020
CIN : L23201MH1952GOI008858



विशाख रिफाइनरी, पोस्ट बॉक्स नं. 15, विशाखपट्टनम - 530 011 (आंध्रप्रदेश), फोन 2895000, 2895100
VISAKH REFINERY, POST BOX NO.15, VISAKHAPATNAM-530 011 (A.P.), PHONES : 2895000, 2895100

TO WHOMSOEVER IT MAY CONCERN

Further to our letter no HRD:12, dated 24-Jun-2021, we wish to confirm that Mr/Ms. **AB. Raviteja, Dr. Lankapalli Bullayya College, Recruitment and Selection** with Regd No.119228802007 has completed his/her training during the period 10-Apr-21 to 05-Jun-21 at HPCL, Visakh Refinery.


M/Sudha Mohan
Senior Manager-HR
एम. रुचा मोहन
M. Sudha Mohan
वरिष्ठ प्रबंधक - मा.सं.
Sr. Manager - HR
एचपीसीएल लि. / HPCL - V.

Dated: 06-June-2021
Visakhapatnam



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड
(भारत सरकार द्वारा) रजिस्टर्ड ऑफिस 17 जामशेदजी टाटा रोड, मुंबई - 400 020
HINDUSTAN PETROLEUM CORPORATION LIMITED
(A GOVERNMENT OF INDIA ENTERPRISE) REGISTERED OFFICE: 17 JAMSHEDJI TATA ROAD, MUMBAI-400 020
CIN : L23201MH1952GCH000888



विशाख रिफाइनरी, पोस्ट बॉक्स नं. 15, विशाखापट्टणम - 530 011 (अंध्रप्रदेश), फोन : 2895000, 2895100
VISAKH REFINERY, POST BOX NO.15, VISAKHAPATNAM-530 011 (A.P.), PHONES : 2895000, 2895100

TO WHOM SO EVER IT MAY CONCERN

Further to our letter no HRD: 12, dated 24-06-2021, we wish to confirm that **Mr/Ms. DODDI CHANDRA MOULIDHAR , Dr. Lankapalli Bullayya College, TRAINING AND DEVELOPMENT** with **Regd No. 119228802025** has completed his/her training during the period 10-Apr-21 to 05-Jun-21 at HPCL, Visakh Refinery.

Sudha

M. Subha Mohan
Senior Manager - HR
एम. सुधा मोहन
M. Sudha Mohan
वरिष्ठ प्रबंधक - मा.सं.
Sr. Manager - HR
एचपीसीएल लिमिटेड / HPCL - V

Dated : 06-June-2021
Visakhapatnam

FORTUNE

INN SREE KANYA

VISAKHAPATNAM

Member ITC's hotel group

47-10-34 & 35, Dwarakanagar

Diamond Park-Sreekanya Road, Visakhapatnam - 530 016

Tel : + 91 891 6688444, Telefax : +91 891 6688455

e-mail : innsreekanya@fortunehotels.in

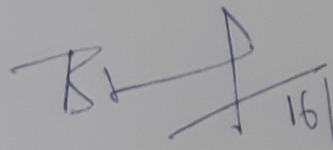
16th July 2021

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Addagalla Veve Gupta, S/o Mr. Srinivasa Rao, a student of Dr.Lankapalli Bullayya College has completed his project work in **Human Resource on Performance Appraisal** at **Fortune Inn Sree Kanya, Visakhapatnam** from 02-01-2021 to 02-03-2021. During his project tenure we found him good.

We wish him All success in his future endeavors.

For Fortune Inn Sree Kanya

 16/7/2021

D.Bhargav

Asst. Manager HR & Training



Head Office :

Deva & Sons Hotels (P) Limited

Deva Arcade, # 47-7-26, 4th Lane, Dwarakanagar

Visakhapatnam - 530 016. Ph : 0891-2741155

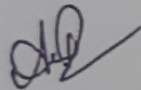
Date :16-07-2021

TO WHOM SO EVER IT MAY CONCERN

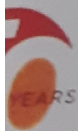
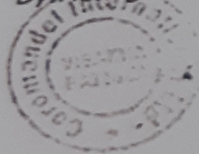
This is to certify that **Mr. RASAMCHETTY ANKIT RAO**, (Regd.No.119228802086)
MASTER OF BUSINESS ADMINISTRATION, Student of Dr.LANKAPALLI
BULLAYYA COLLEGE VISAKHAPATNAM, has pursued his project work on
"EMPLOYEE WELFARE MEASURES" in our Organisation "between"
10-May-2021 to 09-July-2021.

During the period he was found very hard working and dedicated towards his
work.

For Coromandel International Ltd.,



Anita Patnaik.V
Dy. Manager - L&D



Registered Office : 'Coromandel House', 1-2-10
Sardar Patel Road, Secunderabad - 500 003
Andhra Pradesh, India

Tel: 91-40-27842034 / 27847212
Fax: 91-40-27844117
Website: www.coromandel.biz

Bajaj Hotels Pvt. Ltd.

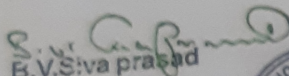
05th March 2021.

TO WHOMSOEVER IT MAY CONCERN

This is to Certify that Mr. KOLAADITYA (Regd.No 119228802050)
student of Master of Business Administration (MBA) in DR.LANKAPALLI BULLAYYA COLLEGE
Visakhapatnam has done the project on "H.R. Practices" in our organization.
The period of project work is from 5th Jan 2021 to 05th March 2021

We wish him very best in all his future endeavors.

For Bajaj Hotels Pvt. Ltd.,


B.V.Siva prasad
Manager - H.R



Palm Beach

h Road, Visakhapatnam - 530 023, Phones : 0891- 2754026 / 27, 2707776 / 78, Fax : 0891- 2731036
www.palmbeachhotel.in e-mail:sales@palmbeachhotel.in
Regd. Office : Hotel Palli Hills, 36 / 37, Union Park (W), MUMBAI - 52, Ph. : 022 - 26055473



The Krishna District Milk Producers' Mutually Aided Co-op Union Ltd.,
(Regd No. 2001/355)

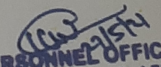
TO WHOM SO EVER IT MAY CONCERN
CERTIFICATE

This is to certify that **Mr.KARRE KARTHIK**, Regd.No. 119228802046, Student of M.B.A. from Department of Management Studies, Dr. Lankapalli Bullayya College, Post Graduate Courses, New Resapuvanipalem, Visakhapatnam-530013 affiliated to Andhra University, Visakhapatnam has undergone project work in this organization, KDMPMACU Ltd, titled "**TRAINING AND DEVELOPMENT**" during the period from 07.04.2021 to 22.05.2021.

During the above period his conduct and character is found satisfactory.

Place: Vijayawada

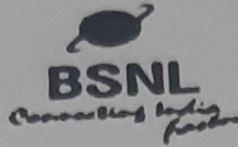
Date: 27.05.2021


PERSONNEL OFFICER
T.K.D.M.P.M.A.C.U.Ltd., Vijayawada.



MILK PRODUCTS FACTORY, CHITTINAGAR,
VIJAYAWADA - 520 009. Andhra Pradesh - India.
Ph: 0866 - 2518461 - 67 · Fax : 0866 - 2514817 / 2510675 / 2518465
E-mail : kmuvja@gmail.com
TIN : 37060241399 CST No. VJI-02-02-1050/8-2-85





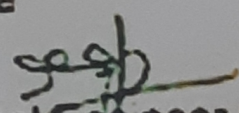
BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

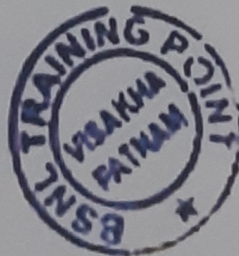
CERTIFICATE

This is to Certify that Mr/Ms **RITTAPALLI PRADEEP CHANDRA**
Regd Number **119228802091** studying **MBA** at **Dr LANKAPALLI**
BULLAYYA COLLEGE, VISAKHAPATNAM has successfully completed
Project " **COMPENSATION MANAGEMENT** " for **EIGHT** Weeks with
effect from **1st FEBRUARY 2021**

BSNL wishes him/her all the best for a bright future


Divisional Engineer (Training)
Velampeta, Visakhapatnam

Date: **31st MARCH 2021**
D : **2020 MR 324**



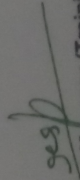


BHARAT SANCHAR NIGAM LIMITED
(A Government of India Enterprise)

CERTIFICATE

This is to Certify that Mr/Ms CHANDRAMALLASHA KRAN
Reg. Number: 119228802019 studying MBA at Dr LAKSHAPALLI
SULLAYYA COLLEGE,VISAKHAPATNAM has successfully completed
project work on "RATIO ANALYSIS" for 8 weeks with effect from
01/04/2021

BSNL wishes him/her all the best for a bright future


Asst. General Manager (Training)
BSNL, Visakhapatnam

Date : 01/06/2021
ID:2021/MR 303



Date: 3rd April 2021

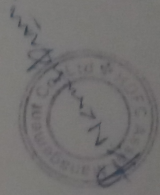
TO WHOMSOEVER IT MAY CONCERN

This is to certify that Ms. VUNGATI RAMYA student of Dr. Lakshapalli Bullayya College, Resapuvampalem, Visakhapatnam with registered no. 119228802111, has under gone internship in finance department and done a project on "CASH FLOW STATEMENT" at HDFC bank Visakhapatnam from 18th January 2021 to 15th March 2021

During the period she was found very hard working and dedicated towards her project work.

From Bank Name:

HDFC Bank



The Krishna District Milk Producers' Mutually Aided Co-op Union Ltd.,
(Regd No. 2001/355)



TO WHOM SO EVER IT MAY CONCERN
CERTIFICATE

This is to certify that **Mr.DUNNA AKHIL BABU**, Regd.No. 119228802029, Student of M.B.A. from Department of Management Studies, Dr. Lankapalli Bulayya College, Post Graduate Courses, New Resapuvanipalem, Visakhapatnam-530013 affiliated to Andhra University, Visakhapatnam has undergone project work in this organization, KDMPMACU Ltd, titled **"INVENTORY MANAGEMENT"** during the period from 07.04.2021 to 22.05.2021.

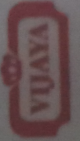
During the above period his conduct and character is found satisfactory.

Place: Vijayawada
Date: 27.05.2021


PERSONNEL OFFICER
T.K.D.M.P.M.A.C.U.Ltd., Vijayawada.



MILK PRODUCTS FACTORY, CHITTINAGAR,
VIJAYAWADA - 520 009 Andhra Pradesh - India
Ph: 0866 - 2518461 - 67 Fax: 0866 - 2514817 / 2510675 / 2518465
E-mail : kmuvija@gmail.com



T.M. : 3706071100, FST No. V.B.02.02.1000.9.3.85



విశాఖపట్నం పోర్ట్ ట్రస్ట్
VISAKHAPATNAM PORT TRUST



SAGARMALA
PORTAL PROJECT

No. IGAD/D/Project /2020

Dt 05.07.2021

CERTIFICATE

This is to certify that **Ms. N. SOWMYA**, MBA (Finance) Student Dr. Lankapalli Bullayya College, Visakhapatnam has successfully completed her Project Work in the field of **"FUNDS FLOW SATATEMENT"** in Accounts Department of Visakhapatnam Port Trust from 04.01.2021 to 03.03.2021.

Her performance and conduct during the said period is **"GOOD"**

For SECRETARY

సీత / SECRETARY
Visakhapatnam Port Trust,
Bhimadiguda-530 035
Visakhapatnam -530 035

(Signature)

Ref. : _____ Date: 20-04-2021

Date : _____

CERTIFICATE

This is to certify that Mr. SORADA CHANDRA SEKHAR, Regd. No. 119228802103, a student of MBA, Dr. LANKAPALLI BULLAYA P.G. COLLEGE, Visakhapatnam has Undertaken a study on "WORKING CAPITAL MANAGEMENT" in VARUN MOTORS PVT. LTD., Visakhapatnam from 22nd MARCH 2021 to 19th APRIL 2021 under the guidance of Mr. Karunakar.

During his training, he learnt all practical aspects relating to his theoretical curriculum. His performance during the period is found to be satisfactory.

We wish him all the success in his Future Endeavors.



K. Karunakar
K. KARUNAKAR
Asst. Manager

(VARUN MOTORS PVT.LTD)

Branches :
♦ Gudurica, Visakhapatnam. Ph. : 0861-2580331
♦ Pundarikota, Visakhapatnam. Ph. : 0861-2781444
♦ Peddapadu Road, Srikulam. Ph. : 08642-320090
♦ Begumpet, Hyderabad. Ph. : 040-27767676
♦ Ring Road, Vijayawada. Ph. : 0866-2544444
♦ Pongra, Nazimabad. Ph. : 08482-232236

01-04-2021

Internship Certificate

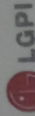
This is to certify that Miss. **APPIKONDA BHAVANI** has
pursued his/her project work in **FINANCIAL STATEMENT
ANALYSIS** in our organisation between 1st February 2021 to 1st
April 2021

During the period he/she was found very hard working and
dedicated towards his/her project work.

Thanks,

For Brand Origin
[Signature]

SEELAM SRI HARSHA
CEO & Founder
Brand Origin



LG Polymers India Pvt. Ltd.
Regd. Office & Works: H.R. Venkateswaram, Visakhapatnam - 530 028 India

SolutionPartner

Visakhapatnam: 91-891-2320455, Fax: 91-891-2320538
Mumbai: 91-22-66913311, Fax: 91-22-66913344
Delhi: 91-11-24992280, Fax: 91-11-24-4692701
Bangalore: 91-11-24591889, Fax: 91-80-23330723
Kolkata: 91-33-22897959, Fax: 91-33-22907392
Chennai: 91-44-26263247, Fax: 91-44-26263306

Ref : LGPI/HR/GEN/15

Date : 03-04-2021

TO WHIOMSOEVER IT MAY CONCERN

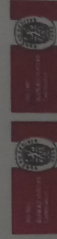
This is to certify that R.Haritha (Regd. 119228802088) a student of MBA of Dr Lankapalli Bullayya College, Visakhapatnam affiliated to Andhra University, Visakhapatnam has done Project work on " Cash Flow Statement Analysis " in our Organisation during the period of 18-01-2021 to 15-03-2021.

His Conduct during the above period was found to be good.

For LG POLYMERS INDIA PVT. LTD

B DAKSHINAMURTY
SR.MANAGER - HR & IR

[Signature]



GreenPark

Hotels and Resorts Limited

CIN NUMBER : U55101TG1986PLC006972

Date: 10th June '21

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. K. Naga Sai, student of "Dr. Lankapalli Bullayya College", Visakhapatnam, has undergone Internship in Finance Department and done a project on "Capital Budgeting" at Hotel GreenPark, Visakhapatnam from 8th April, 2021 to 9th June, 2021.

During the project period his conduct and performance were excellent.

We wish him all the best in his future endeavor.



Prasad Makala
Deputy Manager HR & Training



विशाखपट्टणम पोर्ट ट्रस्ट
VISAKHAPATNAM PORT TRUST



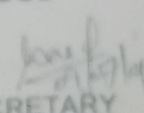
No. IGAD/D/Project /2020

DI 07/2021

CERTIFICATE

This is to certify that Ms. S.SRAVANI JYOTHI, MBA
(Finance) Student Dr. Lankapalli Bullayya College, Visakhapatnam has
successfully completed her Project Work in the field of "WORKING
CAPITAL MANAGEMENT" in Accounts Department of Visakhapatnam
Port Trust from 06.02.2021 to 01.04.2021.

Her performance and conduct during the said period is "GOOD"


For SECRETARY

General Manager
Visakhapatnam Port Trust
Visakhapatnam - 530 035



BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

C E R T I F I C A T E

This is to Certify that Mr/Ms K . INDU PRIYA Reg. Number:
119228802051 studying MBA at DR LAKSHAPALLI BULLAYYA
COLLEGE, VISAKHAPATNAM has successfully completed project work on
"FINANCIAL PERFORMANCE ANALYSIS" for 8 weeks with effect from
01/04/2021

BSNL wishes him/her all the best for a bright future

Asst. General Manager (Training)
BSNL, Visakhapatnam



Date : 01/06/2021
ID:2021MR 307

Email ID : 1. etikoppaka@gmail.com
2. etikoppaka@gmail.com
Grama : Sugar Factory Etikoppaka
APGST No : VSP/05/03-3881
CST No : VSP/05/03-1744 Dt. 3-7-57



OFFICE : 220371
FAX : 220233
STD : 08931 M.D (O) : 220700
(M.D Res) : 220245

**THE ETIKOPPAKA CO-OPERATIVE AGRICULTURAL & INDUSTRIAL
SOCIETY LTD. No. M 191**
(SUGAR MANUFACTURERS)

Sri D. Venkateswara Rao, M.H.R.M.,
Managing Director,

ETIKOPPAKA - 531 082,
Visakhapatnam District
Andhra Pradesh

Ref. No. 118/ Est/ Project Work / 2021.

Date : 15-05-2021.

CERTIFICATE

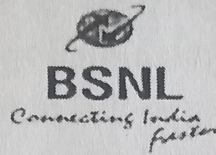
This is to certify that Mr. J.K. Arun Kumar, M.B.A., student of Dr. Lankapalli
Bullayya College, Visakhapatnam Under gone 2 Months Project work in this
Etikoppaka Co-operative Sugar Factory on the area of "INVENTORY MANAGEMENT
from : 01-03-2021 to 01-05-2021.

His Conduct and performance during the above period have been found to
be "SATISFACTORY"

For the Etikoppaka Co-operative
Agricultural & Industrial Society Ltd.

P.V.V.
Managing Director

L. Sridhar
an ay



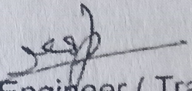
BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

CERTIFICATE

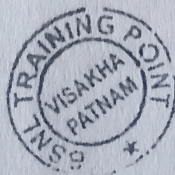
This is to Certify that Mr/Ms **P.SAI GAYATRI SRIRAMYA**
Regd Number **119228802067** studying **M B A** at **Dr LANKAPALLI**
BULLAYYA COLLEGE , VISAKHAPATNAM has successfully completed
Project " **ANALYSIS OF FINANCIAL STATEMENTS** " for **EIGHT**
Weeks with effect from **1st FEBRUARY 2021**

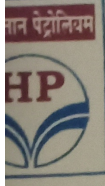
BSNL wishes him/her all the best for a bright future


Divisional Engineer (Training)
Velampeta, Visakhapatnam

Date: **31st MARCH 2021**

ID : **2020 MR 321**





हिन्दुस्तान पेट्रोलियम कार्पोरेशन लिमिटेड

(भारत सरकार उपक्रम) विशाख क्षेत्रीय कार्यालय, पेट्रो निलयम, पोस्ट बॉक्स नं-135, विशाखपट्टणम-530 003. (ए.पी.)

HINDUSTAN PETROLEUM CORPORATION LTD.,

(Govt. of India Enterprise) Visakh Regional Office, "Petro Nilayam", Post Box No. 135, Visakhapatnam-530 003 (A.P.)

दूरभाष/ Tel : 0891-2850301 / 2850310

CIN No. L23201MH1952GOI008858

20 JULY 2021

TO WHOMSOEVER IT MAY CONCERN

Further to our permission letter dated 17th march 2021, we are pleased to confirm that Ms. AMBICA BISHOYI student of MBA IN Finance IN DR LANKAPALLI BULLAYYA COLLEGE, VISAKHAPATNAM has completed internship training project entitled "CAPITAL BUDGETING" during the period from 01/04/2021 to 30/05/2021 at VISAKH DIRECT SALES RO HPCL, Visakhapatnam, Andhra Pradesh.

R.V.S. Mani Babu
Asst Manager – HR
R.V.S. MANI BABU
Assistant Manager - HR
Visakh Regional Office
Hindustan Petroleum Corporation Limited



WE UNDERSTAND YOUR WORLD

Door no: 50/96 5, PN 175, SEETAMMADHARA , VIZAG,VISAKHAPATNAM, AP. 530 013, Ph.No:09949493333

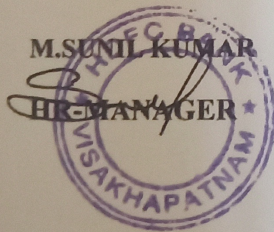
www.hdfcindia.com

Date: 05-03-2021

TO WHOM SO EVER IT MAY CONCERN

This is to certify that that **Mr. B. SRINIVAS Regd.No:119228802017** student of **Dr.LANKPALLI BULLAYYA COLLEGE Visakhapatnam**. Completed his project work on **"WORKING CAPITAL"** "with reference to **HDFC BANK, Visakhapatnam** for a period from **05-01-2021 to 05-03-2021** as a part of curriculum requirement.

During the period he has shown keen interest in learning various aspects related to his project work .His performance and conduct the above period . We wish his all success in future endeavors.





ISO 14001 OHSAS - 18001 :: ISPS PORT

विशाखपट्टणम पोर्ट ट्रस्ट
VISAKHAPATNAM PORT TRUST



SAGARMALA
PORT-LED PROSPERITY

No. IGAD/D/Project /2020

Dt. 09 .07.2021

CERTIFICATE

This is to certify that **Ms. KATTAMURI ALEKHYA, MBA** (Finance) Student Dr. Lankapalli Bullayya College, Visakhapatnam has successfully completed her Project Work in the field of **"CASH FLOW STATEMENT"** in Accounts Department of Visakhapatnam Port Trust from 06.02.2021 to 01.04.2021.

Her performance and conduct during the said period is **"GOOD"**


For SECRETARY

सचिव /SECRETARY
विशाखपट्टणम पोर्ट ट्रस्ट
Visakhapatnam Port Trust
विशाखपट्टणम-530 035
Visakhapatnam -530 035

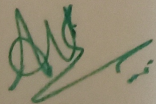
Date: May 15, 2021

CERTIFICATE

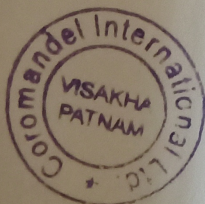
This is to certify that Mr. P. Mohan Siva Sai (Reg. No: 119228802078 (MBA-Finance) Student of R. Lankapalli Bullayya College, Visakhapatnam, has pursued his **PROJECT WORK on **Inventory Management** in our Organization between 01-March-2021 to 01-May-2021.**

During the period he was found very hard working and dedicated towards his work.

For Coromandel International Ltd.,



Anita Patnaik.V
Dy. Manager - L&D



CERTIFICATE

This to certify that **MS SALAVARAO PRATYUSHA (MBA-FINANCE)**
student of Dr.Lankapalli Bullayya College, Resapuvanipalem,
Viskhapatnam has pursued his/her project work in
WORKING CAPITAL MANAGEMENT in our organization between
1st february2021 to1st April2021

During the period he/she was found very hard working and
dedicated towards his/her project work.

For JIGNASA TECHNO SOLUTIONS Pvt Ltd



K. Aruna

K Aruna

Director of Hr

CIN No. : U01119AP2004PTCO43338

VIJAYNAGAR
bioTech

An ISO 9001, 14001, 18001, 22000, cGMP & Halal Certified Company
Date : 28.04.2021

Ref: VBL/2021-22/04/005

TO WHOMSOEVER IT MY CONCERN

This is to certify that **Mr. KARRI SATHISH** (Registration No. 119228802047) has completed his project work in practical fulfilment of the award of the degree of master of business administration from Dr. Lankapalli Bullayya college from 08.02.2021 to 08.04.2021 on the subject/topic of "**CAPITAL BUDGETING**" in VIJAYNAGAR BIOTECH PRIVATE LIMITED.

During the period of the project work training his character and conduct are found satisfactory.

For VIJAYNAGAR BIOTECH PRIVATE LIMITED.



(D.KAVYA MEGHANA)
GM HR & Administration



www.vblbiotech.com

OFFICE
9-29-15/7, 4TH FLOOR, PADMAVATHI TOWERS
BALAJI NAGAR, SIRIPURAM, VISAKHAPATNAM - 530 003
PH : 0891-2731634
E-MAIL : info@vblbiotech.com

FACTORY
KOTHA KOPPERLA VILLAGE, PUSAPATIREGA MANDAL
VIZIANAGARAM DISTRICT - 535213 ANDHRA PRADESH



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

(भारत सरकार उपक्रम) विशाख क्षेत्रीय कार्यालय, पेट्रो निलयम, पोस्ट बाक्स नं-135, विशाखपट्टणम-530 003. (ए.पी.)

HINDUSTAN PETROLEUM CORPORATION LTD.,

(A Govt. of India Enterprise) Visakha Regional Office, "Petro Nilayam", Post Box No. 135, Visakhapatnam-530 003 (A.P.)

दूरभाष / Tel : 2566029, 2564078, 3006602, 3006610,

CIN No. L23201MH1952GOI008858

3 AUG 2021

TO WHOMSOEVER IT MAY CONCERN

Further to our permission letter dated 17th march 2021, we are pleased to confirm that Mrs. K. Priyatham student of MBA IN Finance IN DR LANKAPALLI BULLAYYA COLLEGE, VISAKHAPATNAM has completed internship training project entitled "CASH FLOW ANALYSIS " during the period from 01/04/2021 to 30/05/2021 at VISAKH DIRECT SALES RO HPCL, Visakhapatnam, Andhra Pradesh.

R.V.S. Mani Babu
R.V.S. Mani Babu
Asst Manager – HR
R.V.S. MANI BABU
Assistant Manager - HR
Visakh Regional Office
Hindustan Petroleum Corporation Limited

Date: 22/07/2021

CERTIFICATE

It is to certify that **Mr. KARTIK GUDELA, M.B.A (FINANCE)**, student
in **Dr.LANKAPALLI BULLAYYA COLLEGE, Visakhapatnam** has
completed his study and submitted a report on **"FUNDS FLOW ANALYSIS"** in our
organization for a period from 24-05-2021 to 19-07-2021.

During the period he was found very hard working and dedicated towards his
work.

For Coromandel International Ltd.,

Kishore Kumar
Kishore Kumar
Manager - Training



GreenPark

Hotels and Resorts Limited

CIN NUMBER : U55101TG1986PLC006972

Date: 10th June'21

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. Repaka Eswari Sai**, student of "Dr. Lankapalli Bullayya College", Visakhapatnam, has undergone Internship in Finance Department and done a project on "**Inventory Management**" at Hotel GreenPark, Visakhapatnam from **8th April, 2021 to 9th June, 2021**.

During the project period her conduct and performance were excellent.

We wish her all the best in her future endeavor.



Prasad Makala

Deputy Manager HR & Training

Unit : Waltair Main Road, Visakhapatnam - 530002, India.

T : +91-891-6615151, F: 2563763, E-mail: fin.vizag@hotelgreenpark.com

Corporate Office: Hotel Marigold Campus, 7-1-25, Greenlands, Begumpet, Hyderabad - 500 016

Date: 10th June'21

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. Aakriti Berlia**, student of "Dr. Lankapalli Bullayya College", Visakhapatnam, has undergone Internship in Finance Department and done a project on "**Working Capital Management**" at Hotel GreenPark, Visakhapatnam from **8th April, 2021 to 9th June, 2021**.

During the project period her conduct and performance were excellent.

We wish her all the best in her future endeavor.



Prasad Makala

Deputy Manager HR & Training



ISO 9001, ISO 14001, OHSAS - 18001, ISPS-PORT

विशाखपट्टणम पोर्ट ट्रस्ट
VISAKHAPATNAM PORT TRUST



No. IGAD/D/Project /2020

Dt 01.06.2021

CERTIFICATE

This is to certify that **Ms. BANDARU POOJITHA, MBA** (Finance) Student Dr. Lankapalli Bullayya College, Visakhapatnam has successfully completed her Project Work in the field of **"BUDGETARY CONTROL"** in Accounts Department of Visakhapatnam Port Trust from 02.12.2020 to 27.01.2021.

Her performance and conduct during the said period is **"VERYGOOD"**

12/06/21
For SECRETARY
सचिव / SECRETARY
विशाखपट्टणम पोर्ट ट्रस्ट
Visakhapatnam Port Trust
विशाखपट्टणम-530 035
Visakhapatnam -530 035



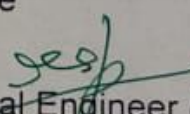
BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

CERTIFICATE

This is to Certify that Mr/Ms **K. Manga**
Regd Number **119228802054** studying **M B A** at **Dr LANKAPALLI**
BULLAYYA COLLEGE , VISAKHAPATNAM has successfully completed
Project " Capital Budgeting " for **EIGHT** Weeks with effect from **1st**
FEBRUARY 2021

BSNL wishes him/her all the best for a bright future


Divisional Engineer (Training)
Velampeta, Visakhapatnam

Date: 31st MARCH 2021
ID : 2020 MR 328



REDMI NOTE 9 PRO MAX
AI QUAD CAMERA

GreenPark

Hotels and Resorts Limited

CIN NUMBER : U55101TG1986PLC006972

Date: 10th June'21

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. Mohammad Shahin Parveen**, student of "Dr. Lankapalli Bullayya College", Visakhapatnam, has undergone Internship in Finance Department and done a project on "**Financial Statement Analysis**" at Hotel GreenPark, Visakhapatnam from 8th April, 2021 to 9th June, 2021.

During the project period her conduct and performance were excellent.

We wish her all the best in her future endeavor.



Prasad Makala

Deputy Manager HR & Training

Unit : Waltair Main Road, Visakhapatnam - 530002, India.

T : +91-891-6615151, F: 2563763, E-mail: fin.vizag@hotelgreenpark.com

Corporate Office: Hotel Marigold Campus, 7-1-25, Greenlands, Begumpet, Hyderabad - 500 016



Ramky Pharma City (India) Ltd.,

Road No. 12, Commercial Hub, Admin Block,
Jawaharlal Nehru Pharma City, Parawada (M),
Visakhapatnam - 531 019 (AP) (India)
Ph : 08924-236001/018, Fax : 08924-236028,
E : pharmanity_vizag@ramky.com

23rd February 2021

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. Kanakam Udaya Sree**, a student of MBA (Finance) final year from Dr. Lankapalli Bullayya College, Visakhapatnam with registered No. 119228802044 has undergone practical training (field work) in our organization on **"CASH FLOW STATEMENT"** from **23rd December 2020 to 22nd February 2021.**

During this period, she had interacted with different departments and acquired relevant basic knowledge in the areas.

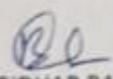
During aforesaid period, we found her hardworking, Sincere and learning attitude.

we wish her success in all her future endeavours.

Thanking you & Regards,

Yours Truly,

For RAMKY PHARMA CITY (INDIA) LTD.


B. GIDHAR RAO
DGM - HR & ADMIN



To wards sustainable growth

Date: 3rd April 2021

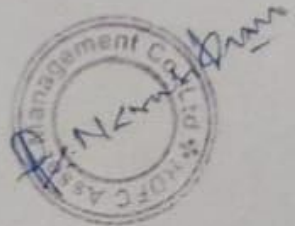
TO WHOMSOEVER IT MAY CONCERN

This is to certify that Ms. SK. RAZIA SULTHANA student of Dr. Lankapalli Bullayya College, Resapuvanipalem, Visakhapatnam with registered no. 119228802100, has undergone internship in finance department and done a project on "PORTFOLIO EVALUATION OF MUTUAL FUNDS – Analysis of Risk and Return" at HDFC bank Visakhapatnam from 18th January 2021 to 15th March 2021

During the period she was found very hard working and dedicated towards her project work.

From Bank Name:

HDFC Bank





ఆంధ్రప్రదేశ్ గ్రామీణ వికాస్ బ్యాంక్
आंध्रप्रदेश ग्रामीण विकास बैंक
ANDHRA PRADESH GRAMEENA VIKAS BANK

Regional Office: Visakhapatnam

Branch: Pedaboddepalli

Phone No: 08932-225677

LT. No:

(Sponsored by State Bank of India)
Head Office : WARANGAL

Date: 05-05-2021

CERTIFICATE

This is to certify that **Mr. PAGADALA NARAYANA** (Reg. No. 119228802070) student of MBA from DR. LANKAPALLI BULLAYYA COLLEGE, VISAKHAPATNAM. Has completed his field work for the purpose of preparing project entitled "**WORKING CAPITAL MANAGEMENT**" with special reference of AP GRAMEENA VIKAS BANK at PEDABODDEPALLI, from **1st March 2021 to 1st May 2021**.

During the above period, his conduct and character are found to be outstanding.

From Bank Name:

AP GRAMEENA VIKAS BANK

For A.P. Grameena Vikas Bank

Branch Manager, Pedaboddepalli



JIGNASA TECHNO SOLUTIONS PVT. LTD.

CERTIFICATE

This to certify that **MS CHINTHALA MANASA (MBA-FINANCE)** student of Dr.Lankapalli Bullayya College, Resapuvanipalem, Viskhapatnam has pursued his/her project work in **FINANCIAL STATEMENT ANALYSIS** in our organization between **1st february2021 to1st April2021**

During the period he/she was found very hard working and dedicated towards his/her project work.

For JIGNASA TECHNO SOLUTIONS


Naveen Kumar T
Managing Director





Ref. :Date: 20-04-2021

Date :

CERTIFICATE

This is to certify that Mr. PAMPATI YASHWANTH, Regd. No. 119228802073, a student of MBA, Dr. LANKAPALLI BULLAYYA P.G. COLLEGE, Visakhapatnam has Undertaken a study on "FUNDS FLOW STATEMENT ANALYSIS" in VARUN MOTORS PVT. LTD., Visakhapatnam from 22nd MARCH 2021 to 19th APRIL 2021 under the guidance of Mr. Karunakar.

During his training, he learnt all practical aspects relating to his theoretical curriculum. His performance during the period is found to be satisfactory.

We wish him all the success in his Future Endeavors.



K. Karunakar
K. KARUNAKAR

Asst. Manager

(VARUN MOTORS PVT. LTD.)

Branches :

- | | |
|--|---|
| ◆ Gajuwaka, Visakhapatnam. Ph. : 0891-2589331 | ◆ Begumpet, Hyderabad. Ph. : 040-27767676 |
| ◆ Pendurthi, Visakhapatnam. Ph. : 0891-2761444 | ◆ Ring Road, Vijayawada. Ph. : 0866-2544444 |
| ◆ Peddapadu Road, Srikakulam. Ph. : 08942-220590 | ◆ Pangra, Nizamabad. Ph. : 08462-236236 |